

## COMMERCIAL PROPOSAL

# Wagner Solutions Hub Full Platform Deployment

Unified AI + Automation + Analytics + ERP on your sovereign infrastructure.  
One platform, full control, zero vendor lock-in.

CLIENT

Grunuss

CONTACT

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PREPARED BY

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VALID FOR

30 days

## Project Context

Following our meeting on February 17, 2026, this proposal outlines the full deployment of the **Wagner Solutions Hub** for Grunuss — an integrated operating system that unifies AI agents, business automation, analytics, and ERP on your own sovereign server. No black boxes. No hidden fees. Full ownership of your data and processes.

## Deployment Scope

FULL PLATFORM — ONE-TIME FEE

**\$1,000 USD**

One-Time Deployment Fee

### Complete Hub Deployment on Client's Sovereign Server

- ✓ Full open-source stack: Trinity Agent, n8n, Odoo, PostgreSQL, Redis, Metabase
- ✓ Deployed on Grunuss's own server — data sovereignty guaranteed
- ✓ **AI Agent 1 — Trinity (Chat Interface):** Multimodal conversational agent with extended memory and natural language querying across the full stack
- ✓ **AI Agent 2 — Terminal Agent (Monitoring & Dev):** CLI agent for power users, technical operations and development workflows
- ✓ Trinity integrated with all tools: Odoo, n8n, Metabase, PostgreSQL, Redis

**Deployment Time:** 2–4 weeks from server access. **Zero downtime on client side.**

## Full Scope Detail

- ✓ Base configuration of n8n automation engine with webhooks and API connectors enabled
- ✓ Odoo Community ERP/CRM initial setup and module configuration
- ✓ PostgreSQL unified data layer — single source of truth for all business data
- ✓ Metabase BI base setup connected to PostgreSQL
- ✓ Redis configured for agent memory and real-time caching
- ✓ RBAC (Role-Based Access Control) configuration for team access
- ✓ AES-256 encryption at rest + TLS 1.3 for all communications
- ✓ Platform handover, documentation, and onboarding session

### ⚠ Not Included in This Proposal

This fee covers platform deployment only. The following are **not included** and quoted separately upon request: **API consumption costs** (AI model tokens, third-party APIs), **custom n8n workflows**, **custom Metabase dashboards**, and any additional integrations or development beyond the base deployment scope above.

## Pricing Summary

ITEM	DESCRIPTION	STATUS	PRICE
<b>Full Hub Deployment</b>	Complete stack + 2 AI Agents (Trinity + Terminal)	Included	<b>\$1,000 USD</b>
<b>Trinity Tool Integration</b>	Odoo, n8n, Metabase, PostgreSQL, Redis	Included	—
<b>Base Odoo Setup</b>	CRM + ERP modules, user roles, config	Included	—
<b>API Consumption</b>	AI model tokens & third-party APIs	Not included	Client's account
<b>Custom Workflows</b>	n8n automations beyond base deployment	Separate quote	Per scope
<b>Custom Dashboards</b>	Metabase advanced reports & analytics	Separate quote	Per scope
<b>Additional Integrations</b>	Legacy systems, external APIs, extra modules	Separate quote	Per scope
<b>Total Investment — Full Platform Deployment</b>			<b>\$1,000 USD</b>

IMPLEMENTATION PLAN

# From Zero to Live in 4 Weeks

No disruption to your current operations. 100% remote deployment.

<p><b>WEEK 1</b> <b>Discovery</b></p> <ul style="list-style-type: none"> <li>&gt; Infrastructure review</li> <li>&gt; Server access setup</li> <li>&gt; Process mapping</li> <li>&gt; KPI definition</li> <li>&gt; Architecture confirmation</li> </ul>	<p><b>WEEK 2</b> <b>MVP Setup</b></p> <ul style="list-style-type: none"> <li>&gt; Core stack deployment</li> <li>&gt; Trinity agent config</li> <li>&gt; Terminal agent setup</li> <li>&gt; n8n + Odoo base config</li> <li>&gt; Data ingestion plan</li> </ul>	<p><b>WEEK 3</b> <b>Integration</b></p> <ul style="list-style-type: none"> <li>&gt; Trinity ↔ tools link</li> <li>&gt; PostgreSQL data layer</li> <li>&gt; Redis memory config</li> <li>&gt; Metabase dashboard</li> <li>&gt; RBAC &amp; security setup</li> </ul>	<p><b>WEEK 4</b> <b>Go-Live</b></p> <ul style="list-style-type: none"> <li>&gt; Team training</li> <li>&gt; Platform handover</li> <li>&gt; Official launch</li> <li>&gt; Documentation</li> <li>&gt; Improvement roadmap</li> </ul>
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## Security & Sovereignty Guarantees

 <p><b>Data Sovereignty</b></p> <p>Deployed on Grunuss's own server. Your data never leaves your infrastructure.</p>	 <p><b>Zero Vendor Lock-In</b></p> <p>100% open-source stack. You own the code, the data, and the infrastructure.</p>	 <p><b>Full Observability</b></p> <p>Every AI action is logged and traceable. No black boxes, ever.</p>
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 **What happens after deployment?**

Once the Hub is live, your team operates with a fully functional AI-powered business operating system. Additional workflows, dashboards, integrations, or custom development can be requested and quoted independently — giving you full flexibility to scale at your own pace, with no further commitments beyond this deployment.

## BUSINESS INTELLIGENCE

# Metabase

Visualize your data and make real-time decisions — without depending on IT or writing a single line of code.

**The Problem It Solves**

Your team wastes hours copying data from systems into Excel to build reports. By the time they reach management, the information is already outdated. Decisions are made on intuition, not data. Metabase eliminates this friction entirely.

**Key Capabilities**

- **Direct connection** to any database (PostgreSQL, SQL Server, and more)
- **Interactive dashboards** that update automatically in real time
- **Visual interface** to build reports without writing code
- **Automatic alerts** when KPIs cross critical thresholds
- **Universal access** from any device, including mobile

**🎯 Use Case in Action**

The operations manager opens their dashboard each morning and sees: yesterday's sales, critical inventory levels, and overdue accounts receivable — all updated to the minute. When something looks off, they drill down to the detail without asking anyone for help or waiting for a report to be prepared.

**🔗 Value Within the Unified Stack**

Metabase connects directly to PostgreSQL, where n8n consolidates all your data silos into a single, clean source of truth. Trinity can also query these same dashboards in natural language: "How are sales tracking vs. last month?" — and get an instant, intelligent answer without navigating any interface.

## ERP / CRM / BUSINESS MANAGEMENT

# Odoo

The world's most complete open-source business management system — without per-user licensing fees.

**The Problem It Solves**

You pay a fortune in SAP or Salesforce licenses. Every additional module is another negotiation. Your team uses 5 different systems that don't talk to each other, duplicating work and generating errors across the board.

**Key Capabilities**

- **Integrated modules:** CRM, Sales, Inventory, Purchasing, Invoicing, Projects, Marketing, HR
- **Connected flows:** quote → sale → invoice → payment → inventory in a single system
- **No user limit** on Community Edition — scale your team freely
- **Modern, intuitive interface** with low learning curve
- **+40,000 apps** available in the Odoo ecosystem

**🎯 Use Case in Action**

A salesperson creates a quote in the CRM. The client accepts, and with one click it becomes a sales order. The invoice is automatically generated, inventory is decremented, and payment follow-up is scheduled. Zero re-work, zero transcription errors — the entire commercial cycle in one place.

**🔗 Value Within the Unified Stack**

Odoo is the operational core of the Hub. n8n can automate processes beyond Odoo's native capabilities, connecting it with external systems. Metabase visualizes Odoo's data in executive dashboards. Trinity can query and operate within Odoo using natural language commands — creating records, checking pipeline status, or triggering workflows without touching the interface.

## AUTOMATION &amp; INTEGRATION

# n8n

Connect all your systems and automate processes — without writing code and without losing control of your data.

**The Problem It Solves**

Your team performs repetitive tasks every day: copying data from one system to another, sending follow-up emails, updating spreadsheets, generating reports. Hours of manual work that could be completely eliminated with intelligent automation.

**Key Capabilities**

- **+400 native integrations** (Google, SAP, Salesforce, Slack, WhatsApp, and more)
- **Visual drag-and-drop editor** to build automations without coding
- **Flexible triggers:** time-based, event-driven, or via webhooks
- **Advanced logic:** conditionals, loops, and data transformation
- **Self-hosted:** all workflows run on your own server, not a third-party cloud

**🎯 Use Case in Action**

Every night, n8n automatically extracts sales data from your ERP, crosses it with the targets spreadsheet in Google Sheets, calculates performance percentages, updates the Metabase dashboard, and sends an executive summary email to management — all without any human intervention, running silently while your team sleeps.

**🔗 Value Within the Unified Stack**

n8n is the nervous system that connects everything. It extracts data from legacy systems into PostgreSQL, triggers actions in Odoo based on external events, and enables Trinity to execute complex multi-step workflows with a single natural language command. It's the glue that makes the entire stack intelligent and reactive rather than passive and manual.

## DATABASE / DATA WAREHOUSE

# PostgreSQL

A single unified source of truth for all your business data — structured, reliable, and enterprise-grade.

## The Problem It Solves

Your data lives in silos — the ERP on one side, Excel on another, the CRM on its own island. Nobody has the complete picture. Crossing data between systems requires manual work, and the numbers never match between platforms. PostgreSQL eliminates this fragmentation permanently.

## Key Capabilities

- **World's most advanced** open-source relational database
- **Full scalability:** from small businesses to petabytes of data
- **Versatile support:** structured data, JSON, geospatial, and more
- **High availability:** replication, automatic backups, zero data loss
- **Enterprise-grade security:** ACID compliant, meets international standards

## Use Case in Action

n8n extracts data from the ERP, the legacy CRM, and Excel spreadsheets every night. Everything is consolidated into PostgreSQL with a clean, consistent data model. Now Grunuss has ONE source of truth from which Metabase generates live reports, Trinity answers business questions, and every system in the stack reads the same reliable numbers.

## Value Within the Unified Stack

PostgreSQL is the foundation. It's where the consolidated truth of your business lives. Every other component reads and writes here: Odoo stores its operational data, n8n consolidates external sources, Metabase visualizes, Redis caches for speed, and Trinity queries in real time. It's the bedrock that makes unified intelligence possible.

## CACHE &amp; REAL-TIME PROCESSING

# Redis

Extreme speed for critical operations and persistent memory for your AI agents — measured in microseconds.

## The Problem It Solves

Some operations need instant responses: validating inventory before confirming a sale, displaying real-time updated prices, maintaining user sessions. Traditional databases are not always fast enough for these demands. Redis operates in memory, delivering sub-millisecond responses that keep your platform snappy and your agents context-aware.

## Key Capabilities

- **In-memory database:** responses in microseconds, not milliseconds
- **Versatile use cases:** cache, sessions, message queues, temporary data
- **Pub/Sub:** real-time communication between platform systems
- **Optional persistence** for critical data that must survive restarts
- **Agent memory storage:** persistent conversational context across sessions

## Use Case in Action

When a user queries product availability, Redis responds instantly from cache instead of hitting the main database — delivering results in microseconds. It also stores Trinity's and the Terminal Agent's conversation memory, enabling continuous context across interactions: the agent remembers what was discussed yesterday, last week, or last month without needing to be reminded.

## Value Within the Unified Stack

Redis is the accelerator. It caches frequent Metabase queries so dashboards load instantly. It stores Trinity's and the Terminal Agent's extended memory for contextual, intelligent conversations. It allows n8n to handle high-speed work queues without bottlenecks. Without Redis, the stack is functional; with Redis, the stack is fast and aware.

## AI INTELLIGENCE AGENT

# Trinity

Your AI assistant that knows your business, your data, and your processes — and acts on them.

**The Problem It Solves**

You have data, you have systems, but querying them requires knowing where to look and how. Your team shouldn't need technical training to get answers about their own business. Trinity eliminates the friction between human intent and system intelligence — you ask, it acts.

**Key Capabilities**

- **Multimodal agent** powered by Kimi K2.5, MiniMax M2.1, and extended memory via Confucius SDK
- **Natural language queries:** "How much did we sell in January?"
- **Document, report, and analysis** generation on demand
- **Action execution:** create records, trigger workflows, send notifications
- **Permanent memory:** remembers context from previous conversations

**🎯 Use Case in Action**

The manager asks: "Trinity, how are sales tracking this week compared to last week?" Trinity queries PostgreSQL, processes the data, and responds with an executive summary in natural language. If more detail is needed, Trinity can generate a PDF report or pull up the relevant Metabase dashboard — all from a single conversational prompt, with zero navigation required.

**🔗 Value Within the Unified Stack**

Trinity is the intelligence layer that unifies everything. You don't need to know that data lives in PostgreSQL, that visualizations are in Metabase, or that automations run in n8n. You just ask — and Trinity orchestrates the full stack to deliver the answer, the action, or the insight. It's the human interface to the entire Hub.

READY TO DEPLOY

## Let's Start Your Transformation

No complex commitments. No corporate wait times. Your environment can be active in under 48 hours.

### What Happens Next

#### STEP 1

##### Proposal Acceptance

- ✓ Confirm acceptance of this proposal via email or direct message
- ✓ Define preferred payment method for the \$1,000 USD deployment fee

#### STEP 2

##### Server Access & Discovery

- ✓ Share server access credentials (SSH keys or equivalent)
- ✓ Initial infrastructure review and architecture confirmation — 24h turnaround

#### STEP 3

##### Deployment Begins

- ✓ Full stack deployment initiated — 100% remote, zero downtime on client side
- ✓ Weekly progress updates throughout the 2-4 week deployment window

#### STEP 4

##### Go-Live & Handover

- ✓ Team training session and full platform documentation delivered
- ✓ Official launch with improvement roadmap for future phases

#### Ready to move forward?

Reach out directly to initiate the process. We're ready to start within 24 hours of your confirmation.

**Sebastián Wagner** — Key Account Manager, Innovation & AI | Konektor Group

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*This proposal is valid for **30 days**. All information is confidential and intended solely for Grunuss and*